

Manufacturer/Product Line/Product Category/Service Categories/Training Categories	MSRP	Customer Discount % off MSRP	Description of MSRP	DIR Customer Firm Fixed Price
FUJITSU Products				
<i>Fujitsu Sub Workgroup / ScanSnap Scanner Products</i>		15.00%	Product manufacturer suggested retail price (MSRP) suggested by the manufacturer or publisher of the product.	
ScanSnap ix500 SHEETFED SCAN 25PPM MAC/PC or IOS/Android Mobile devices	\$ 495.00	15.00%		\$ 420.75
<i>Fujitsu Workgroup Scanner Products</i>		24.00%	Product manufacturer suggested retail price (MSRP) suggested by the manufacturer or publisher of the product.	
FUJITSU FI-6130Z COLOR SCANNER	\$ 1,195.00	24.00%		\$ 908.20
FUJITSU FI-6140Z COLOR SCANNER	\$ 1,995.00	24.00%		\$ 1,516.20
FUJITSU - FI-6240Z COLOR FLATBED SCANNER	\$ 2,495.00	24.00%		\$ 1,896.20
FI-6110 CL DPX SHTFEDSCAN 20PPM USB 2.0 600dpi	\$ 895.00	24.00%		\$ 680.20
<i>Fujitsu Departmental Scanner Products</i>		24.00%	Product manufacturer suggested retail price (MSRP) suggested by the manufacturer or publisher of the product.	
FI-6010N CL DPX 25PPM NETWORK SCANNER	\$ 2,995.00	27.00%		\$ 2,186.35
<i>Fujitsu Low-Volume Scanner Products</i>		24.00%	Product manufacturer suggested retail price (MSRP) suggested by the manufacturer or publisher of the product.	
FI-6770A COLOR DUPLEX DOCUMENT SCANNER	\$ 8,995.00	34.00%		\$ 5,936.70
<i>Fujitsu Mid-Volume Scanner Products</i>		28.00%	Product manufacturer suggested retail price (MSRP) suggested by the manufacturer or publisher of the product.	

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FUJITSU Products				
FI-5950 CL DPX SHTFEDSCAN A3 135PPM ADF 500 SHTS VRS PRO	\$ 24,995.00	28.00%		\$ 17,996.40
Fujitsu Warranty/Maintenance/Support Services		20.00%	Product manufacturer suggested retail price (MSRP) suggested by the manufacturer or publisher of the product.	
S5900C-SCPWNBD-1 FI-5900C 1YR SCANCARE POST WARR	\$ 2,695.00	20.00%		\$ 2,506.35
S6140Z-AEMYNBD-1 FI-6140Z 1YR ADV EXCHG	\$ 99.00	20.00%		\$ 92.07
S6130Z-AEMYNBD-1 FI-6130Z 1YR ADV EXCHG	\$ 99.00	20.00%		\$ 92.07
S6140Z-AEMYNBD-3 FI-6140Z 3YR ADV EXCHG	\$ 199.00	20.00%		\$ 185.07
S6130Z-AEMYNBD-3 FI-6130Z 3YR ADV EXCHG	\$ 199.00	20.00%		\$ 185.07
Fujitsu Accessories; Consumables		10.00%	Product manufacturer suggested retail price (MSRP) suggested by the manufacturer or publisher of the product.	
Fujitsu ScanAid Kit - Scansnap ix500	\$ 89.00	15.00%		\$ 75.65
Fujitsu ScanAid Kit - FI-6130Z/6140Z series	\$ 89.00	15.00%		\$ 75.65
Fujitsu ScanAid Kit - FI-6670/FI-6770	\$ 450.00	20.00%		\$ 360.00
Fujitsu ScanAid Kit - FI-5900C/FI-5950	\$ 450.00	20.00%		\$ 360.00
Fujitsu Exit Roller Assembly - FI-6130z and FI-6140z	\$ 35.00	6.00%		\$ 32.90
Fujitsu Pick Roller Assembly - FI-6130z and FI-6140z	\$ 33.00	6.00%		\$ 31.02
Fujitsu ScanAid Cleaning Kit - FI-5950	\$ 175.00	20.00%		\$ 140.00

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FUJITSU Products				
Professional Services		13.00%	Product manufacturer suggested retail price (MSRP) suggested by the manufacturer or publisher of the product.	
Training	\$ 150.00	13.00%		\$ 130.50
Installation	\$ 150.00	13.00%		\$ 130.50
Customization or Integration	\$ 150.00	13.00%		\$ 130.50